

# City of Gallup & McKinley County, New Mexico, USA

*Gallup is a premier transportation, energy, and logistics hub of the Southwestern United States serving the U.S. Interstate 40 highway and Southern Transcontinental railway corridors.*

## Distance to Major Cities

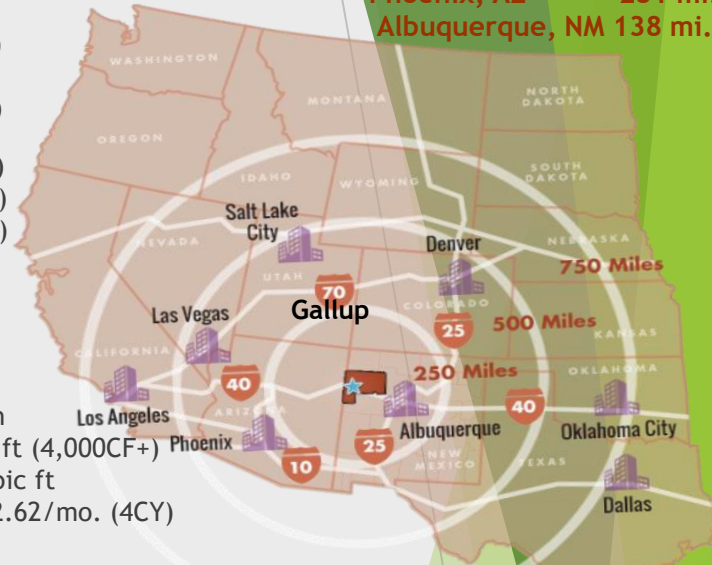
Dallas, TX	784 mi.
Oklahoma City, OK	679 mi.
Los Angeles, CA	650 mi.
Denver, CO	584 mi.
Phoenix, AZ	281 mi.
Albuquerque, NM	138 mi.

## Area Demographics

City of Gallup Population:	20,932 (2022)
McKinley County Population:	69,830 (2022)
Trade area Population:	196,122 (2020)
Median Age:	33.8 (2023)
Labor Force:	24,175 (2023)
18 years and older:	72.7% (2022)
Median Household Income:	\$54,537 (2021)
Cost of Living (McKinley Co):	78% of US Average

## McKinley County Quick Facts

Total Land Area:	5,451 square miles
Population/sq. mile:	12.7 (2022)
Veterans:	2,965 (2022)
Homeownership Rate:	70.6% (2022)
Median Home Price:	\$67,100 (2023)
Labor Force:	24,175 (2023)
18 years and older:	72.7% (2022)
Elevation:	6,467 ft (Gallup)
Sunny days per year:	279



## Regional Assets

### Transportation Hub

- ▶ BNSF/Southern Transcontinental Railroad
- ▶ U.S. Interstate Highway 40 (I-40) - 3 exits
- ▶ U.S. Hwy 491 4-Lane north-south highway to Farmington, NM and Colorado
- ▶ Carbon Coal Rd. - 4-Lane 5-mile highway connects US 491 to two industrial parks

### Ample Land & Investment Opportunities

- ▶ 3 Commercial/Industrial Parks, 2 Rail-Served
- ▶ BNSF Certified Site
- ▶ TBIC FDI-Qualified Community
- ▶ 3 Federally Qualified Opportunity Zones

### Sustainable Water Supply

- ▶ Navajo-Gallup Water Supply Project assures reliable municipal & industrial supply in 2030

## Local & State Incentives

- ▶ Local Economic Development Act (LEDA)
- ▶ Job Training Incentive Program (JTIP)
- ▶ High-Wage Jobs Tax Credit
- ▶ Rural Jobs Tax Credit
- ▶ Gross Receipts Investment Policy (GRIP)

## Utility Costs

### City of Gallup (Commercial)

- ▶ Electric (average): \$0.1019/kWh
- ▶ Water (average): \$0.07/cubic ft (4,000CF+)
- ▶ Wastewater: \$0.0623/cubic ft
- ▶ Solid Waste - Weekly Pickup: \$72.62/mo. (4CY)

## Workforce & Education

### Greater Gallup Industrial Workforce Program

- ▶ Rapid response workforce training providing industry certifications and stackable NCCER certificates

### Navajo Technical University

- ▶ 4-yr University with a focus on STEM curriculum and programs

### University of New Mexico - Gallup

- ▶ 2-yr College providing Associates Degrees and Certificate programs

### Western New Mexico University

- ▶ 4-yr University with an emphasis on Teacher Education

## Distinctions

*“Adventure Capital of New Mexico”*

*“Indian Jewelry Capital of the World”*

*“Most Patriotic Small Town in America”*



**Greater Gallup Economic Development Corporation**

Contact:

**Patricia Lundstrom, CECD  
Executive Director**

**(505) 722-2980**

**[www.GallupEDC.com](http://www.GallupEDC.com)**