

# 2021 ANNUAL REPORT

Greater Gallup Economic Development Corporation

July 2021



Escalante Generating Station closed at the end of 2019 (Escalante, left). McKinley Paper Co. depended on Escalante for steam. Near the end of 2020, GGEDC helped McKinley Paper obtain a \$5M LEDA grant from the NM Economic Development Department to remain in operation and to save 125 jobs. (LEDA-funded boiler, right)

## In This Report:

1. Word from the President
2. Message from the Executive Director
3. Business Retention & Expansion
4. Business Attraction & Recruitment
5. Workforce Development
6. Did You Know That?



Greater Gallup EDC receives a \$1.25 million donation from Tri-State Generation & Transmission Association to support economic development in McKinley County

# A Word from the President



**Tommy Haws**  
President, GGEDC Board of Directors  
Senior Vice President, Pinnacle Bank  
2 012 - Present

## WELCOME TO THE EDC CLICHÉ FESTIVAL

*and was dependent upon it for power and steam to do its work. However, because of our long standing relationship with this company established with our Business Retention and Expansion program at the GGEDC, we began working with management there to apply for state LEDA funding and other means to help secure their retention in our area, saving many jobs and giving a much needed win for economic development.*

*short minded and too much in the habit of seeing what is difficult about change and growth to consider asking the question: "What is the way we can make this happen if we work together?"*

## To Improve the Future, Change the Present

*It is becoming more evident all the time that the economies that are strongest are those looking toward where we will be in a few years instead of only replicating past efforts or technologies. For this reason we are working towards helping our area become a hub for mobility and autonomous driving technologies and research. We are grateful for our partners and our relationships with so many in our community who have the vision of our community improving and growing. We are not ones to wallow in the difficulties of where we are, but rather intent on believing in ourselves enough to improve our future.*

*I sometimes get frustrated when I communicate with others, and they always seem to be talking in "samplers". The English language and its American iteration seem to have its fair share of them. But some of these are so common because they have stood the test of time and have merit that we often do not see because we do not consider the meaning behind the common phrase. After the challenging year we have all been through, here are some of those cliches that have been going through my mind that actually have greater merit now since I have had time to let them sink in a little.*

## We Are All in This Together

*The Pandemic (by definition this word means "all people") brought all of us into a common experience like no other event in recent memory. No family, business, individual or government entity was left unaffected. If we are to grow out of this in a stronger way, it will take all individuals, businesses, governments and developers to find common needs and work together. Cross jurisdictional cooperation between utilities, governments, land owners, etc. must rise to a higher level. We are often too territorial, too*

## Stop the Bleeding

*Sometimes before you can start to grow and economy, you need to make sure you get on a strong footing. 2020 saw some serious blows to the local economy for McKinley County with the closure of Escalante Generating station and the idling of the Marathon Refinery. These cost many well paying jobs and an important source for property tax base for the county. There was another threat to a major base economic employer leaving- and that was the McKinley Paper mill that was adjacent to the Power Plant that closed*

## Special Recognition



**Michael Sage, CEcD,**  
Deputy Director of GGEDC,  
Named Economic  
Developer of the Year.

With Michael's assistance, McKinley Paper Company obtained a \$5 million LEDA grant from NMEDD to help it sustain and expand its operations and job numbers in Prewitt, NM following the closing of the Escalante Generating Station.

# GGEDC Board Members



**Tommy Haws**  
President  
2 012 - Present



**Rick Murphy**  
Vice President  
2 012 - Present



**Joe Mesich**  
Treasurer  
2 015 - Present



**Kent Wilson**  
Secretary  
2 015 - Present

## GGEDC Mission Statement

It is the mission  
of the GGEDC to  
drive economic

growth through building on local assets and strategic partnering  
to target attraction, retention & expansion of industrial employers  
that provide economic-base jobs in the Gallup-McKinley County  
area, and to support & promote a business-friendly environment.



**Tony Tanner**  
Director  
2012-Present



**Yogash Kumar**  
City Councilor  
City of Gallup



**Louie Bonaguidi**  
Mayor  
City of Gallup



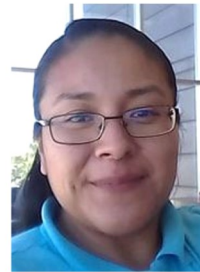
**Patty Lundstrom, CEcD**  
Executive Director



**Michael Sage, CEcD**  
Deputy Director



**Bruce Armstrong**  
Economic Development  
Manager



**Melody Natewa**  
Administrative  
Assistant II

## Staff

# Message from the Executive Director

## 2020: What a Year It Was ... and yet, What a Year for the GGEDC!

This past year, we lived and worked through the COVID-19 pandemic and many extensive challenges, sacrifices and changes. We mourn the tremendous loss of lives near and far, acknowledging as well the massive amount of pain and suffering the pandemic has wrought in our communities.

Despite the challenges, the economic development work GGEDC performed during the pandemic supported and helped to facilitate resilience in Gallup and McKinley County. The GGEDC helped to build up and protect the local economy, while saving and creating jobs, and contributing to efforts to improve the quality of life.

GGEDC realized early in the pandemic that it would take a very long time before life could return to anything resembling “normal”. We determined to regard that time of crisis, physical distancing and economic disruption as an opportunity to deepen GGEDC’s knowledge base regarding global, national, state and local market trends, to understand the new economic realities affecting the Greater Gallup community, develop new skills in utilizing Internet technology for our communications with partners, stakeholders, and market prospects, and to strengthen and expand GGEDC’s strategic network. We went “back to the basics” in terms of GGEDC’s alignment with core International Economic Development Council (IEDC) economic development principles and practices, taking a fresh look at the economic landscape to search for emerging development opportunities.

We needed to be strategic in our approach while staying close to the

heart of our mission. All our efforts needed to revolve around providing assistance and support to our core partners, the “economic base” employers; those businesses that export goods and services while importing outside dollars into McKinley County.

As a result of our strategic focus, we effected substantial results during the year and throughout the pandemic, even during the months we could not fully access our office. The world was shut down and still, we were moving forward.

### Projects & work GGEDC advanced:

**McKinley Paper Company** - GGEDC secured Job Training Investment Partnership (JTIP) Program funding that helped McKinley Paper Company sustain the eventual closure of the Escalante Generating Station (EGS) and to plan for the expansion of its cardboard recycling operation. We also secured a \$5 million Local Economic Development Act (LEDA) grant from the New Mexico Economic Development Department to support the McKinley Paper expansion and to preserve 125 well-paid jobs.

**“The Gallup Mobility Hub”** - GGEDC laid the foundation for a new industrial sector for the Greater Gallup region in autonomous (driverless) vehicle and mobility technology research and testing. We participated in a statewide oversight committee to roll-out mobility technology in New Mexico, and researched, planned and conducted a virtual Economic Roundtable on developing a “Gallup Mobility Hub” at the Gallup Municipal Airport. With strong public and private sector participation and a substantial grant



[Patty Lundstrom, CEC, Executive Director](#)

from the U.S. Economic Development Administration (EDA) we are well prepared to assess the economic feasibility of this venture that will be incorporated in the City’s airport master plan.

### **The Greater Gallup Industrial Workforce Program (GGIWP)**

GGIWP graduated 31 participants. Each earned National Center for Construction Education and Research (NCCER) certifications. An additional 5 program participants graduated from a pilot “Introduction to Welding” course.

GGEDC Worked closely with Marathon Petroleum and Tri-State Generation and Transmission Association to help communities and workers transition from the closures of the Gallup Refinery and the Escalante Generating Station.

We continued to provide support for planning and development of industrial sites such as the Escalante/Prewitt Industrial Park and Gallup Energy Logistics Park (GELP). And we saw construction begin on Carbon Coal Road which will connect GELP to US Highway 491.

As GGEDC begins to execute its FY 21-22 Annual Work Plan, it prioritizes

four areas tied to GGEDC's core mission: Business Retention & Expansion (BRE); Business Attraction & Recruitment (BAR); the Industrial Workforce Program (GGIWP); and organizational Marketing & Capacity Building. The BAR strategy will be to target companies that diversify the local economy, can be supported by local community infrastructure, and that align with GGEDC's Target Industry Study.

**GGEDC's BRE Role** is taking on more of a technical assistance approach, helping existing employers like Rhino Health, McKinley Paper Company, and Marathon Petroleum, to expand and transition to meet new economic needs.

**Business Attraction & Recruitment Efforts** will be focused on specific local initiatives, such as developing new businesses in the vicinity of the Escalante Generating Station, infrastructure support for the Gallup

Energy Logistics Park, and the Gallup Mobility Hub/TransPortal initiative.

**The Greater Gallup Industrial Workforce Program** The successes of GGEDC's pilot workforce initiative are being built upon, with significant re-design of the Program based on changes in local industrial workforce demand, and the need to re-staff the program. GGEDC looks forward to working closely with its new partner in this endeavor. The Southwest Indian Foundation (SWIF), is providing 3 instructors who will direct classroom and hands-on construction training to the GGIWP participants.

**Marketing & Capacity-Building** GGEDC's marketing work will assume a higher status in the overall work program, with an eye to expanding the general capacity of the Greater Gallup community to attract significant economic-base industry and new

industry clusters related to Mobility, emerging opportunities in technology and hydrogen development for commercial use and power generation.

While COVID-19 has had devastating impacts on businesses, the marketplace, and citizens, with accompanying deep losses of jobs, business profits, and public revenues that will be felt for many years, GGEDC effectively demonstrated its economic resilience, which can be defined as the ability to **prepare for shock and crisis**, then to **recover, survive, and prosper** after natural or economic disasters.

Our work over the past year has prepared us well for a challenging but much brighter future. GGEDC and its economic development and corporate partners have rolled up our sleeves and are getting the job done, because

**We are Gallup-Strong!** - *Patty*

## Business Retention & Expansion

### Gallup Energy Logistics Park

#### Carbon Coal Road Construction Moves Forward & GLP Donates Land to McKinley County

In April, the New Mexico Department of Transportation and McKinley County began completing construction of Carbon Coal Road, located north of the City of Gallup. Utilizing \$23M in state capital outlay appropriations, Fisher Sand & Gravel, the four-lane road will connect the rail-served Gallup Energy Logistics Park with US Hwy 491. The intersection of Hwy 491 and 9th Street/Chino Loop will be completely updated as part of this project, creating a highly desirable area with full utilities for future development. The High Desert Trail parking area will be moved and upgraded. Road construction is expected to be completed by December 2021. US 491 road improvements are targeted for Spring 2022.

To date, Gallup Land Partners, LLC (GLP) has donated 159 acres of real estate to McKinley County to spur economic growth in the region. The donation included the 250-foot wide right of way to pave Carbon Coal Road between US Hwy 491 and Gallup Energy Logistics Park that will save 20 miles off the round trip to the Four Corners / San Juan Basin. Gallup Energy Logistics Park is a 21,000 linear foot, BNSF-certified rail facility. The Carbon Coal Road bypass will also reduce traffic at US 491 and I-40, but also pull truck traffic away from the Mentmore residential area.



Construction of Carbon Coal Road is underway!

"Our belief in Gallup is reflected in our investments in the area, and we are thrilled to help develop and grow the northwest region of New Mexico," stated Robert Roche, President, Roche Enterprises. "Our partnerships with the City of Gallup, McKinley County, the New Mexico Department of Transportation, and the Greater Gallup Economic Development Corporation (GGEDC), have been invaluable as we work together to bring greater opportunity to McKinley County."

# McKinley Paper Expands Operations with \$5M LEDA Upgrade

Following the State of New Mexico's commitment of a \$5 million LEDA grant to McKinley Paper Company through the Economic Development Department (NMEDD), the Local Economic Development Act (LEDA) funds were used to sustain long-term operations at McKinley Paper. The grant was used to construct a new boiler and associated equipment, inbound water systems, and wastewater treatment. The company also recycles water used in its system.

During 2021 Economic Development week, NMEDD Cabinet Secretary Alicia Keyes and Mark Roper, Division Director at NMEDD, visited McKinley Paper to tour the plant and see the new boiler which was being calibrated and set up for its maiden run on the day they visited. McKinley Paper already had hired 10 new employees to manage and monitor the new boiler.



A \$5 million LEDA Grant from NMEDD allowed McKinley Paper to add a new boiler and associated equipment to generate the steam it needs to produce cardboard.

McKinley Paper has operated in New Mexico for 28 years and is the economic base anchor for eastern McKinley County and western Cibola County. The company has 125 employees with salaries and benefits up to \$100,000 annually. The plant reprocesses recyclable paper and cardboard into packaging containers for appliances, food and beverages, and ecommerce shippers.



Above: NMEDD Cabinet Secretary Alicia Keyes and Mark Roper, NMEDD Division Director (center) tour McKinley Paper Company.

Below: Calibration underway on the first firing up of the new boiler McKinley Paper acquired with LEDA funds from NMEDD.



# Business Attraction & Recruitment

## Developing the Prewitt Industrial Park



## Escalante H2 Power Plans Hydrogen Conversion

Last April, Newpoint Gas, LLC, and Brooks Energy Company announced Escalante H2 Power (eH2), a technology collaboration designed to convert retired coal-fired power plants (CFPP) to use blue/green hydrogen as fuel with three precedent-setting results. In upcycling the retired generation station, Escalante H2 Power achieves (1) net zero emissions dispatchable power, (2) provides employment opportunities in cutting edge hydrogen energy technology, and (3) includes the ability to supply commercial scale clean-fresh water, produced from the hydrogen combustion.

Newpoint has entered into an agreement, which licenses its patent pending, operationally integrated, zero-emission modular design technology to eH2. The experienced team at Brooks has a deep understanding of the geological and engineering parameters necessary for carbon sequestration, which sets Escalante H2 Power ahead of other hydrogen technology developers.

"The Escalante Hydrogen Project is thoroughly designed with the goals to provide clean reliable power and an additional focus on empowering local New Mexico communities," said Robert Price, president of Brooks Energy and cofounder of eH2.

Blue hydrogen, which is hydrogen derived from methane with the carbon sequestered, is proving its worth as a foundational, go-to hybrid energy source shortening the transition to an eventual green hydrogen economy as the technology advances. Newpoint's blue/green hydrogen tech platform has the capacity to merge the low environmental impact of renewable power with the reliable dispatchable power generation of a fossil fueled power plant.

***Escalante H<sub>2</sub> Power is perfectly situated to be the world's first conversion from a large-scale carbon fired power plant to a large-scale blue/green hydrogen fired zero emission power plant.***

This approach produces hydrogen that can be distributed to support the emerging hydrogen economy which includes zero emission trucks/cars and fuel cells.

"Recent events in Texas during extreme freezing weather provide a vivid reminder of the importance of non-stop dispatchable power in securing reliable electric service," said Wiley Rhodes, CEO Newpoint Gas, LLC and cofounder of eH2. "We are excited to work with Tri-State, the team at the plant site, and our partners to convert Escalante Generating Station from 24/7 coal to 24/7 zero carbon emission dispatchable power."

"The re-purpose of the Escalante Plant is exactly what needs to happen. There are many more years of useful life in the plant. I am very excited to see this new economic opportunity for our area and stand ready to support eH2 Power with this transition,"

said Patricia Lundstrom, Executive Director of the GGEDC.

eH2 has signed a letter of intent with Tri-State Generation and Transmission Association, Inc., to purchase their now retired 253 MW Escalante Generating Station in Prewitt, NM. The Escalante Station (EGS) is a well maintained and operated facility that is situated near

gas transmission and a geology that supports large scale carbon sequestration.

"Since announcing the retirement of the EGS, Tri-State has been working with impacted communities to support meaningful economic development opportunities," said Tri-State CEO Duane Highley. "With the solid condition of the power plant, the potential for redevelopment utilizing innovative hydrogen technologies could advance the region's clean energy transition, while providing local employment and economic development opportunities."

The enterprise value and economic impact of pre-combustion carbon capture, blue hydrogen power generation and water production retains previous plant employment with upgraded blue and green hydrogen skill sets for a just energy transition and powering the future.

# Business Attraction & Recruitment



**NDC Collaboration Kick Off Meeting in September with Sheldon Bartel, NDC Regional Specialist**

## NDC Collaboration Builds Regional Economic Development Capacity

GGEDC is one year into a collaborative venture with six other Northwest New Mexico economic development organizations (EDOs) and the National Development Council (NDC) to access specialized trainings, expertise, and investment resources.

Staff and directors of the participating EDOs - the GGEDC, the Cibola Communities Economic Development Foundation, City of Farmington Economic Development, the COG, Four Corners Economic Development, and the Gallup Business Improvement District (BID) – have been receiving specialized training from an NDC regional trainer to better understand business balance sheets, including reading credit statements and financing deals, especially in real estate.

For over 50 years, the NDC has had a mission of increasing the flow of capital for investment into low-income communities. NDC directs capital to support the development and preservation of jobs and affordable housing through training and small business lending. NDC also helps create quality communities by investing in social infrastructure.

Francis Bee, Executive Director of the BID and lead contact for the collaboration, stated “Having a mechanism for the regional EDO’s to discuss their work in a collaborative manner is very important.” He explained, “Our individual communities are rather small. By presenting the region as an economic whole, we have a stronger opportunity to attract new firms to locate in here. The process

requires patience and diplomacy, both in forming the alliance and in the ongoing development work.” New Mexico Economic Development provided a \$50,000 grant to support the regional collaborative.



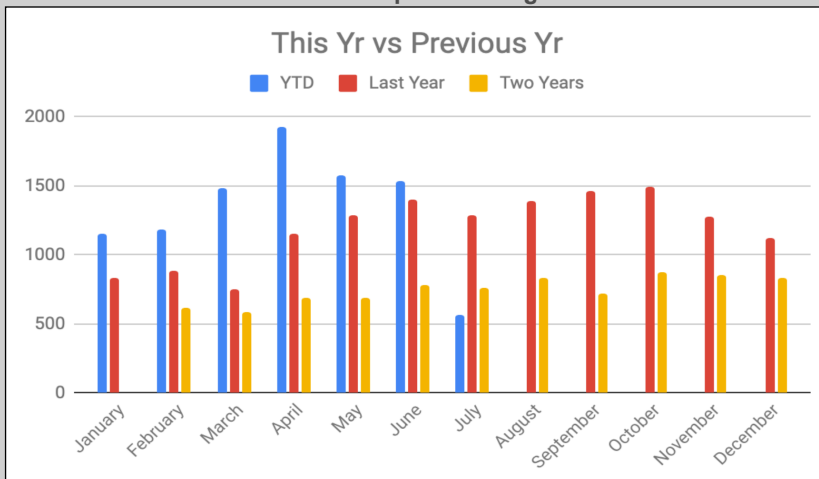
## Economic Roundtable: The Gallup Mobility Hub

GGEDC held its 2021 Economic Roundtable – “The Gallup Mobility Hub” – as a virtual event on February 11-12, 2021. The overarching objective of the Roundtable was to launch and build a critical mass of support for developing the “Gallup Mobility Hub,” in Gallup, New Mexico.

Building on the community’s advantageous geographic location and well-established transportation assets, including the Gallup Municipal Airport, the Gallup Energy Logistics Park, local access to I-40, and the BNSF Southern Transcon Railway, GGEDC is leading the effort to leverage public and private assets to develop a new local industry and employment cluster in Gallup around Mobility dedicated to researching, proofing, and producing Autonomous (driverless) Vehicles (AV) and their associated components and technologies.

## GGEDC Website Analytics

Traffic to the GGEDC website in April was 3x greater than it was in 2019!



Continued on p. 11



# Workforce Development

## Greater Gallup Industrial Workforce Program Completes Year Two and Joins Forces with SWIF for Year Three

Completing its second full year of operations, and despite COVID-19 disruptions, the Greater Gallup Industrial Workforce Program (GGIWP) graduated a total of 31 students who participated in three 10-week classes. In addition, a number of students also received welding training in a 2-week long class.

Although the resignation of Johnny Gonzalez, the Program Manager in April, caused another substantial disruption, the program is moving forward under a recently established partnership with the Southwest Indian Foundation (SWIF). Under its contract with GGEDC, SWIF will provide classroom and hands on construction instruction and training for the next year. The fourth GGIWP class—and first class run under the new partnership—begins in July 2021.

The GGEDC continues to actively work with businesses and industry leaders to develop the local workforce. Utilizing the Greater Gallup Industrial Workforce Program, GGEDC is able to integrate requests for specific skill sets into the training curriculum in order to prepare graduates to accept jobs at local employers.

As an employer-driven effort, GGIWP serves to create rapid response training preparing workers for specific jobs in McKinley County working with companies such as Rhino Health, McKinley Paper Company, and others. The economic Base Industry continues to have an active role in developing and refining the first and only 100 percent industry-led trades training program in the Greater Gallup area.

Recognizing the immediate and continuing need for developing workforce talent in the region, GGEDC will remain proactive in improving the skill sets and certifications of the local workforce. Many people in Gallup and McKinley County already work with their hands. Training in the Greater Gallup Industrial Workforce Program (GGIWP) is designed to help individuals to take those skills and apply them to the use of modern machinery while developing the additional technical and work skills necessary to add value to industrial company partners that provide jobs to graduates of the program.



GGEDC Board Member Kent Wilson instructing a welding class

GGEDC is working with local businesses to build trades within Gallup and McKinley County. As the skills of the workforce are enhanced, local businesses have the opportunity to grow and expand, creating additional career opportunities for residents.

Being able to help someone to have a self-sufficient wage and be successful is the goal. UNM-Gallup is here but is not for everyone. Helping people get jobs that pay \$10 to \$17 an hour helps to instill hope and build trades within our community.

The 10-week course is held at the Southwest Indian Foundation, with half the time being spent in the classroom and the other half working at job sites. Building houses'

### The work includes:

- Working with the U.S. Forest Service
- Obtaining NCCER certifications
- Skills outlined by area employers
- Classroom work
- Hands-on skills training
- Internship opportunities
- Stackable Certifications through the National Center for Construction Education & Research (NCCER)

# GGEDC Financials

## GREATER GALLUP ECONOMIC DEVELOPMENT CORPORATION

### STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2021

(WITH COMPARATIVE TOTALS AS OF JUNE 30, 2020)

	<u>FY 2021</u>	<u>FY 2020</u>
<b>REVENUE:</b>		
Grant Income	\$586,596	\$612,542
Contributions & Support	\$1,287,000	\$101,000
Interest Income	\$7,216	\$139
Other Income	<u>\$630</u>	<u>\$410</u>
Total Revenue	<u>\$1,881,442</u>	<u>\$714,091</u>
<b>EXPENSES:</b>		
Program Services	\$354,032	\$348,912
General & Administrative	\$123,297	\$158,355
Fundraising	<u>\$15,527</u>	<u>\$17,661</u>
Total Expenses	<u>\$492,856</u>	<u>\$524,928</u>
Change in Net Assets	\$1,388,856	\$189,163
Net Assets at Beginning of Year	<u>\$402,304</u>	<u>\$213,141</u>
Net Assets at End of Year	<u>\$1,790,890</u>	<u>\$402,304</u>



Melody Natewa, GGEDC Administrative Asst, pre-recorded content for the GGEDC 2021 Virtual Economic Roundtable on Mobility, including Board Chairman Tommy Haws' Welcoming Remarks.

## Contact Us

Give us a call for more information about our services and partnerships

### GGEDC

102 W. Hill Avenue  
Gallup, NM 87301

(505) 722-2980

Visit us on the web:  
[www.gallupedc.com](http://www.gallupedc.com)

# Gallup Mobility Hub Plan & EDA Grant Support

Continued from p. 8

Following the Roundtable, House Bill 270, championed by Representative Lundstrom, was passed into law. The Bill provided enabling legislation for autonomous vehicles to operate on New Mexico roads and called on NM DOT to develop business-friendly rules.

## A \$600,000 EDA Transportation grant was matched with \$150,000 from City of Gallup

A \$600,000 grant from the Economic Development Administration (EDA) in the U.S. Department of Commerce funded a joint venture between the City of Gallup and GGEDC, primarily to support transportation planning. The project will include an airport feasibility study and developing an AV plan. The airport study will consider the feasibility to generate increased revenues from the Gallup Municipal Airport, such as by developing an airport research park with associated testing facilities for AV. One goal is to find the means by which the City of Gallup can restore and maintain passenger air service to Gallup.

GGEDC contracted GLD Partners, a Phoenix-based consultant that helped organize the 2021 Economic Roundtable and authored *The New Mexico Mobility Strategy*, to develop an autonomous plan for the City of Gallup.

GLD Partners' extensive network of connections with companies operating in the Mobility Sector will give GGEDC a leg up in launching the Mobility Initiative and in recruiting new companies. GGEDC hopes to attract AV testers to Gallup and eventually also companies that want to research and test AV-related technological components in Gallup.

Once the planning studies are completed later this summer, GGEDC and the City of Gallup

## Airport Mobility Zone Airport Mobility Hub Elements



- Aviation Operations Zone  
Airport Terminal, Operational Ramp, Hangers, FBO Operations
- NM Mobility Corridor Terminus Hub
- Test and Development Course and Support Buildings Including Office Shop, Storage and Meeting Space
- Onsite & Offsite Corporate Engineering, Maintenance, Storage Office & Prototyping Facilities

GLD Partners recommended establishing a Mobility Investment District around the Gallup Municipal Airport to support economic development in the area.

anticipate seeking a subsequent EDA grant to fund several improvements at the Airport. Upgrades could include building a new hangar and developing AV research and testing facilities in and around the airport.

If the AV plan is feasible, GGEDC will begin developing the research and testing facilities and reaching out to companies that participated in the 2021 Economic Roundtable to invite them to conduct AV research and testing in the Gallup Mobility Hub.

## GGIWP Student Testimonial

**Q:** Has this program met your expectations?

**A:** "Yes. The hands-on training was great with what was provided and what we weren't capable of doing because of COVID."

**Q:** What has been the most beneficial experience to you?

**A:** "The certifications and the responses from the main office were very communicative."

- Russell Boardman, recent GGIWP graduate

# *Did You Know That?*

- ⇒ Traffic to GGEDC's website has tripled over the last 2 years!
- ⇒ The NM Legislature allocated \$9 million in additional funding for the Allison Road Interchange.
- ⇒ Evan Williams, Executive Director of the NWNMCOG, received his CEcD certification. Gallup now has 3 IEDC-Certified professionals.
- ⇒ The Navajo Gallup Water Supply Project guarantees a long-term water supply for the Gallup area. In the arid Southwest region, water is gold!
- ⇒ Rhino Health now has 45 employees, 7 more than a year ago. Last year, Rhino Health manufactured 80 million pairs of nitrile gloves, representing 5% of the total produced in the USA.
- ⇒ Escalante Generating Station may have a new owner in Escalante H2 Power!
- ⇒ GGEDC has a new relationship with the Commercial Association of Realtors of New Mexico (CARNM). CARNM will manage and keep property listings on the GGEDC website up to date.
- ⇒ Gross Receipts Tax amounts in the Gallup area have remained level since 2019. GRT in Gallup is 8.3125%. The rate in McKinley County is 6.75%.
- ⇒ GGEDC plans to host a Business After Hours event at our office in July.
- ⇒ Melody Natewa, GGEDC Administrative Assistant, successfully passed the Intro to Heavy Equipment Operations.



Martin O'Malley, General Manager of Gallup Land Partners & NMEDD Secretary Alicia Keyes survey Carbon Coal Rd. construction