

January 29, 2016

The Lodge at Santa Fe



Economic Roundtable

"The True Cost of Debt"

AGENDA

7:30 am

Registration & Breakfast

8:30 am

Opening Remarks

- Jackie McKinney, Mayor, City of Gallup
"Economic development in Gallup-McKinley County"
- Patty Lundstrom, Executive Director, GGEDC
"Why focus on the true cost of debt"

9:00 am

Keynote Speaker

- Tom Clifford, Cabinet Secretary, NM Dept. Finance & Administration
"Consensus General Fund Revenue Outlook"
- Richard Anklam, Executive Director, NM Tax Research Institute
"NM Tax Structure Overview"

9:30 am

Bar Camp Breakout Overview

Lead Moderator:

- Jeff Kiely, Executive Director, NWNMCOG

9:45 am

Session 1 – Public Investment in EDUCATION

Moderators:

- Barbara Damron, Cabinet Secretary, NM Higher Education Department
- Paul Aguilar, Dep. Cabinet Secretary, NM Public Education Department

10:15 am

Session 2 – Public Investment in INFRASTRUCTURE

Moderators:

- Robert Coalter, Executive Director, New Mexico Finance Authority
- Paul Cassidy, Managing Director, RBC Capital Markets

10:45 am

Session 3 – Public Investment in HEALTH

Moderators:

- Steve Kopelman, Executive Director, NM Association of Counties
- Jeff Dye, President & CEO, NM Hospital Association

11:15 am

Session 4 – Public Investment in ECONOMIC DEVELOPMENT

Moderators:

- Demesia Padilla, Cabinet Secretary, NM Taxation & Revenue Department
- Barbara Brazil, Dep. Cabinet Secretary NM Economic Development Department

11:45 am

Outcomes & Closing Remarks

Moderators:

- Patty Lundstrom, Executive Director, GGEDC
- Jeff Kiely, Executive Director, NWNMCOG

12:30 pm

Adjourn

GGEDC Economic RoundTable

Friday, January 29, 2016

The Lodge Sante Fe, NM

Improve Workshop	Ideas
Keep the discussion part - some breakout groups the speakers spoke the majority of the time & there was a little time for discussion	It's wonderful to have leaders come together but the community at large needs to be better informed. Most of the community is ignorant when it comes to what funding is going where & what projects are in the works.
30 minute session	Start on LT plan to be done within 6 mths for each political subdivision. P3 for rail. Study Broadband needs and costs. Consider bond (GO) Cycle for critical road needs
Divide into fewer groups with more time	Develop plan for Broadband
Manage time for each session. More focus on rural or tribal communities. More of a focused session, rather than multiple subtopics. Maybe more of a bi or quarterly workshop.	
A little more time than 20 minutes - each member no longer than 2 minutes each	Education - Get back into basic - more time for students in the classroom
Facility, invite more of Navajo Nation Delegation?	Collaboration with Nation for job growth
	We must not keep hoping for the government to fix or fund everything
Provide 2 pipeline from 12-Higher Education. 10 the workforce that does not realize the individual.	More private partnerships with specific action and expected outcome
Have participants highlight a promising "bright spot" they are involved in	Coordination support for Public / Private Partnerships
Better logistics for the breakout	Efforts underway to address some of the critical infrastructure needs
Have group summary at the end that identifies best practice / concept	Need for road and broadband funding
More moderators rather than group. Faster movement if 2 people vs. 10 & moderators can start leading as soon as they sit	Use some discussion model but address just one of the 4 areas (health, education, etc.) to enable a drill-down on ideas - 1 topic quarterly? Many thanks for doing this!

GGEDC Economic RoundTable

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The Lodge Sante Fe, NM

Improve Workshop	Ideas
Smaller work groups at Breakouts	K-12 Internships to develop "soft skills" to prepare students for workforce
Instead of 1-4 group assignments, make sure each group has broad representation from all stakeholders; eg. Education, industry, small business, government	Career tech pathuals that start in K-12 and finish in higher ed
Bigger room, Have attendees come with specific questions or concerns prepared	Work with your school board
Hold even at a different time <u>not</u> during the session	Educate your voters
Bar Camp longer sessions. 8-5 pm	
Very good should have more time in breakout areas	Econ. Dev. keep tax lower, educate on tax areas
Larger Room	Infrastructure Broadband, soft skills to go out in work place and do well in an interview
More focused discussion on topic	Broadband infrastructure
Several more minutes for each breakout group. More privacy for each group.	SB-47 Support the traditional method of not paying property taxes for property that's carried at zero value in a Company's books.
Facility is small. Well organized, interesting topics. Keep up good work. Keep topics current	Follow up on Gallup actually getting taxes due to the community - eg., web based businesses
Bigger Room	Many!
Extend discussion time per table to 45 mins.	Have UNM-G develop a certification program in environmental & cultural analysis in order to develop home - grown EA assessors for right of way reports
Scribe Reports	Solve better
	Conduct an audit of: health care professional (members, needs, gap). What are the environmental / infrastructure recruiting incentives needed to fill the gap

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Improve Workshop	Ideas
Loved it. I live how each person went around and were able to talk with 2 of the 4 groups. Maybe a structure like this before general discussion is allowed.	Roads: Master road plan: long term bonding; broadband varied in there
I think the roundtable shed light on issues important to McKinley County	I think there should be an emphasis on educational attainment. Perhaps a stronger educational system might improve things like job employment & the like, etc.
<u>ONLY</u> One kenote to open	Infrastructure Funding, including Rail
	More Collaboration (County, City, State, Tribes)
Need more time at workshop - full day	Use GO Bond issue for Gallup infrastructure
We need more time to discuss issues - too part	Consider NMFA financing for broadband implementation
Longer Breakout sessions	Increased participation in Federal programs (such as USDA - RD) to leverage community & economic development priorities
Make this an all day discussion	Local economic development
Provide participants with background information on topics, so everyone can fully participate intelligently	Bonding for education. Educating folks about the cost
Bigger room for meeting	Infrastructure - Roads/internet. No service area. Upgrade
Concentrate on key need	How can we work with other governments